# **EXHIBIT 22**

### Case 2:20-cv-02161-NJC-SIL Document 153-27 Filed 12/18/23 Page 2 of 13 PageID #: 2518

Message

From: Cynthia Herbst [cleeh824@yahoo.com]

**Sent**: 5/18/2018 12:28:34 AM

To: Melissa Tomkiel [melissa@flyblade.com]; Ryan Pilla [ryanpilla@yahoo.com]; Rob Wiesenthal [rob@flyblade.com]

Subject: Re: APA and Non-Compete

Attachments: APA.pdf; Consutling Agreement.pdf

Signed agreements attached.

Thank you! Cindy

On Thursday, May 17, 2018 6:23 PM, Melissa Tomkiel <melissa@flyblade.com> wrote:

Hi guys,

Attached is the revised Purchase Agreement with Ryan removed and the non-compete for Ryan.

Thanks! Melissa

MELISSA TOMKIEL // PRESIDENT - FIXED WING



M // 914.843.5564

T // 844.FLY.BLADE

₩ // flyblade.com



#### ASSET PURCHASE AGREEMENT

THIS ASSET PURCHASE AGREEMENT (this "Agreement") is entered into as of May \_\_\_, 2018, by and between FLY BLADE, INC. ("Buyer"), SOUND AIRCRAFT FLIGHT ENTERPRISES, INC. ("Seller") and Cindy Herbst ("Founder"). Capitalized terms not otherwise defined herein have the meaning set forth in Article 1.

#### BACKGROUND

- A. Buyer desires to purchase and Seller desires to sell the Assets.
- B. Concurrent with the execution of this Agreement, Seller shall have entered into a Consulting Agreement with Buyer containing the terms and conditions of Seller's engagement as a consultant (the "Consulting Agreement").
- **NOW, THEREFORE**, for and in consideration of the foregoing and their mutual covenants and agreements set forth below, the receipt and sufficiency of which are hereby acknowledged, the parties, intending to be legally bound, hereby agree as follows:

### ARTICLE 1 DEFINITIONS

- 1.1 "Affiliate" means, with respect to any Person, any other Person that, directly or indirectly through one or more intermediaries, controls, is controlled by, or is under common control with, such Person, and the term "control" (including the terms "controlled by" and "under common control with") means the possession, directly or indirectly, of the power to direct or cause the direction of the management and policies of such Person, whether through ownership of voting securities, by Contract or otherwise
- 1.2 "Assets" means the complete list of all Seller's Exclusive Charter customers, which shall include each customer's full name, email address, physical address, billing and delivery information, historical sales, flight history and any other information requested by Buyer.
- 1.3 "Competitive Business" means any Person that is in the business of by the seat aircraft sales or charter sales (including, but not limited to, helicopter, seaplane, turbo prop, jet or other aircraft charters), but excluding (A) Seller's twin engine charter operation under its Part 135 Certificate, (B) any other aircraft under Seller's Part 135 Certificate, (C) the overflow charters Seller books with Action Airlines and (D) Seller's flight school business (in each case, as it exists or operates on the Closing Date).
- 1.4 "Contract" means any written, oral, implied or other agreement, contract, understanding, arrangement, instrument, note, guaranty, indemnity, representation, warranty, deed, assignment, power of attorney, certificate, purchase order, work order, insurance policy, benefit plan, commitment, covenant, assurance or undertaking of any nature.
- 1.5 "Encumbrance" shall mean any lien, pledge, hypothecation, charge, mortgage, security interest, encumbrance, equity, trust, equitable interest, claim, preference, right of possession, lease, tenancy, license, encroachment, covenant, infringement, interference, order, proxy, option, right of first refusal, preemptive right, community property interest, legend, defect, impediment, exception, reservation, limitation, impairment, imperfection of title, condition or restriction of any nature (including any restriction on the transfer of any asset, any restriction on the receipt of any income derived from any asset, any restriction on the use of any asset and any restriction on the possession, exercise or transfer of any other attribute of ownership of any asset).
- 1.6 "Exclusive Charter" means, without limitation, all sales by Seller, any Seller employee or any affiliate, or any sales originating at the Seller kiosk at the East Hampton Airport, of by the seat aircraft seat sales and charter sales (including helicopter, airplane, seaplane, turbo prop, jet or other aircraft charters), but excludes

- (i) Seller's twin engine charter operation under its Part 135 Certificate, (ii) any other aircraft under Seller's Part 135 Certificate, (iii) the overflow charters Seller books with Action Airlines and (iv) Seller's flight school business.
  - 1.7 "Person" means any individual, entity or governmental body.
- **1.8** "Proceeding" shall mean any action, suit, litigation, arbitration, proceeding (including any civil, criminal, administrative, investigative or appellate proceeding and any informal proceeding), prosecution, contest, hearing, inquiry, inquest, audit, examination or investigation commenced, brought, conducted or heard by or before, or otherwise involving, any governmental entity or any arbitrator or arbitration panel.
- 1.9 "Restricted Territory" means each and every country, province, state, city, or other political subdivision of the world in which Buyer or any of its subsidiaries or Affiliates is currently engaged, or currently plans to engage in a Competitive Business, or otherwise distributes, licenses or sells its products in connection with the Competitive Business as of the Closing Date.
- 1.10 "Specified Employee" means any individual who is an employee of the Buyer on the date of this Agreement, or is or becomes an employee of Buyer or any subsidiary of Buyer during the Restricted Period.

### ARTICLE 2 SALE OF ASSETS

- 2.1 Sale of Assets. Seller hereby irrevocably sells, assigns, conveys, grants and transfers to Buyer, all of Seller's right, title and interest in and to the Assets, free and clear of any Encumbrances, on the terms and subject to the conditions set forth in this Agreement.
- **2.2** No Assumption of Liability. Buyer shall not be required to and shall not assume or perform or discharge any liabilities of the Seller, whether related or unrelated to the Assets, and Seller shall solely be responsible for any such liabilities.

# ARTICLE 3 PURCHASE PRICE; CLOSING; DELIVERY

- 3.1 Purchase Price. As consideration for the sale, assignment, transfer, conveyance and delivery on the date hereof of the Assets to Buyer, on the terms and subject to the conditions set forth in this Agreement Buyer shall pay to Seller \$175,000.00 (the "Purchase Price"), all of which shall be paid on the Closing Date to Seller.
- 3.2 Closing; Delivery. The closing of the sale of the Assets to Buyer and the other transactions contemplated by this Agreement (the "Closing") shall take place simultaneously with the execution and delivery of this Agreement. On the date of the Closing (the "Closing Date"), Seller will transfer and deliver the Assets to Buyer, by electronic means (to the maximum extent commercially practicable) and in the form and to the locations reasonably specified by Buyer. Transfer and delivery of the Assets will include delivery or production of appropriate documentation thereof as reasonably requested by Buyer.

## ARTICLE 4 REPRESENTATIONS AND WARRANTIES

Each of the Seller and Founder represents and warrants, to and for the benefit of the Buyer, as follows:

4.1 Due Organization; Authorization; Etc. Seller is a corporation duly organized, validly existing and in good standing under the laws of the State of [\_\_\_\_\_]. Seller has the right, power and authority to enter into

and to perform its obligations under this Agreement and the performance of such obligations has been duly and validly authorized and approved by all necessary action required of Seller. This Agreement and each agreement or document to be executed in connection herewith has been or will be duly and validly executed and delivered by Seller and constitutes, or when executed will constitute, its legal, valid, and binding obligation, enforceable in accordance with its terms. Founder has the absolute and unrestricted right, power and authority to enter into and to perform its respective obligations under this Agreement and the performance of such obligations has been duly and validly authorized and approved by all necessary action required of Founder. This Agreement constitutes the legal, valid and binding obligation of Founder, enforceable against Founder in accordance with its terms.

- 4.2 Assets. The Seller owns, and has good, valid and marketable title to, all of the Assets free and clear of any Encumbrances. None of the Assets infringes or conflicts with any tangible or intangible asset (including, without limitation, any intellectual property right) owned or used by any other Person. To the best of the knowledge of the Seller, no Person is infringing, misappropriating or making any unlawful use of, and no Asset owned or used by any other Person infringes or conflicts with, any Asset. The Assets are solely and exclusively owned by Seller. The Assets are true, correct and complete and to the Seller's knowledge, contain valid customer contact information or other relevant information.
- Agreement, nor the consummation of the transactions contemplated hereby, nor compliance by Seller or Founder with any of the provisions hereof or thereof will (i) conflict with or violate the operating agreement or other organizational documents of Seller, (ii) result in a breach of, or constitute a default (or an event that, with notice or lapse of time or both, would become a default or breach) under or require any consent of or notice to any Person pursuant to, any Contract to which Seller is a party or which is binding on Seller, or result in the creation of Encumbrances upon the Assets, or (iii) conflict with, or violate, any applicable federal or state statute, rule or regulation.
  - 4.4 Absence of Liabilities. The Seller has no liabilities or other obligations related to the Assets.
- 4.5 No Other Agreements. Neither Seller, Founder nor any other their respective representatives or Affiliates has entered into any other Contract (i) with respect to the sale or other disposition of the Assets, (ii) that would impede the ability of Seller or Founder to perform any of their respective obligations hereunder or (iii) that would impede Buyer's ability to own and use the Assets.
- 4.6 Tax Matters. The Seller has paid all applicable taxes where failure to pay such taxes would result in any Encumbrance on the Assets or would have an adverse effect on the value of the Assets. No claim or other proceeding is pending or has been threatened against the Seller in respect of any Asset or any such tax.
- 4.7 Litigation. There is no pending Proceeding against or involving the Seller, and, to the knowledge of Seller, no Person has threatened to commence any Proceeding against or involving Seller.
- 4.8 Compliance with Legal Requirements. Seller is (and at all times has been) in compliance with each legal requirement that is applicable to it or to the conduct of its business or the ownership or use of the Assets.

### ARTICLE 5 NON-COMPETITION AND NON-SOLICITATION

### 5.1 Non-Competition and Non-Solicitation.

(a) From and after the date of this Agreement and until the second (2nd) anniversary following the Closing Date (the "Restricted Period"), Seller and Founder (including their successors and its, his

and her Affiliates) will not, directly or indirectly, whether on such Person's own behalf or on behalf of some other Person, whether as an officer, director, employee, equity holder, partner, consultant, advisor, creditor or otherwise: (i) (A) operate or otherwise provide, (B) serve as a partner, principal, licensor, licensee, employee, consultant, officer, director, manager, agent, affiliate, representative, advisor, promoter, associate, investor, or otherwise, for any business that operates or otherwise provides, (C) own, purchase, organize or take preparatory steps for the organization of, or (D) build, design, finance, acquire, lease, operate, manage, control, invest in, work or consult for or otherwise join, participate in or affiliate myself with, any business whose business, products or operations operate or otherwise provide, a service that is a Competitive Business in the Restricted Territory; (ii) encourage, induce, attempt to induce, solicit or attempt to solicit any (A) customer of Buyer or any subsidiary of Buyer, to cease its customer relationship with Buyer or any subsidiary of Buyer, or (B) Specified Employee to leave his or her employment with Buyer or any subsidiary of Buyer (it being understood that the placement of general advertisements that may be targeted to a particular geographic or technical area but which are not targeted directly or indirectly towards a Specified Employee, shall not be deemed to be a breach of this Section 5.1(a)).

- (b) Notwithstanding the foregoing, Section 5.1(a) shall not restrict Seller, Founder or their Affiliates from passively owning (directly or indirectly through a mutual fund or similar common investment vehicle) less than one percent (1.0%) of any securities of any Person that has any securities registered under Section 12 of the Securities Exchange Act of 1934, as amended, treating for such purposes any securities owned by an Affiliate of Seller or Founder as owned by Seller or Founder, as applicable.
- (c) The covenants contained in Section 5.1 shall be construed as a series of separate covenants, one for each country, province, state, city or other political subdivision of the Restricted Territory. Except for geographic coverage, each such separate covenant shall be deemed identical in terms to the covenant contained in Section 5.1. The parties agree that in the event of a breach or threatened breach by Seller or Founder, as applicable of any of the covenants set forth in Section 5.1, monetary damages alone would be inadequate to fully protect Buyer from, and compensate Buyer for, the harm caused by such breach or threatened breach. Accordingly, each of Seller and Founder agree that if it breaches or threatens breach of any provision this Section 5.1, Buyer shall be entitled to, in addition to any other right or remedy otherwise available, the right to injunctive relief restraining such breach or threatened breach and to specific performance of any such provision of Section 5.1, and Buyer shall not be required to post a bond in connection with, or as a condition to, obtaining such relief before a court of competent jurisdiction.
- (d) Each of Seller and Founder acknowledges that (i) the goodwill associated with the existing business, customers, and the Assets prior to the Closing Date are an integral component of the value of the Assets to Buyer and is reflected in the value of the Purchase Price, and (ii) Seller's and Founder's agreement as set forth in Section 5.1 is necessary to preserve the value of the Assets for Buyer following the Closing Date. Seller and Founder also acknowledge that the limitations of time, geography and scope of activity agreed to in Section 5.1 are reasonable because, among other things, (A) Buyer and Seller are engaged in a highly competitive industry and (B) Seller and Founder are each receiving significant consideration in connection with the consummation of the transactions.

### ARTICLE 6 INDEMNIFICATION

- **6.1** Survival. The representations and warranties of the Seller contained in or made pursuant to this Agreement will survive the execution and delivery of this Agreement.
- 6.2 Indemnification. Seller and the Founder hereby agree to defend, indemnify and hold Buyer, and each of Buyer's stockholders, officers, directors, employees, agents, attorneys, representatives and affiliates

(collectively, the "Indemnified Parties"), harmless against all claims, losses, liabilities, taxes, damages, deficiencies, costs and expenses, including reasonable attorneys' fees and expenses of investigation and defense, incurred or sustained by such Indemnified Parties, directly or indirectly, as a result of any breach of a representation, warranty or covenant of Seller or Founder contained in this Agreement or the Consulting Agreement.

### ARTICLE 7 MISCELLANEOUS PROVISIONS

- 7.1 Further Assurances. Each of the Seller and Founder agrees that it will, at the request of Buyer, take such actions and execute and deliver to the Buyer such further instruments of assignment, conveyance and transfer as, in the reasonable opinion of counsel for the Buyer, may be necessary to assure, complete and evidence the full and effective transfer of the Assets to the Buyer pursuant to this Agreement and the full and effective implementation and consummation of this Agreement.
- 7.2 Publicity. Seller and Founder agree that, on and at all times after the date of this Agreement: (a) no press release, public announcement or other publicity concerning any of the transactions contemplated hereby shall be issued or otherwise disseminated by it or on its behalf without Buyer's prior written consent and (b) each shall continue to keep the terms of this Agreement and the existence of the transactions contemplated hereby strictly confidential and shall not disclose the terms of this Agreement and the existence of the transactions contemplated hereby to any Person without the prior written consent of Buyer, except as such terms may be required to be disclosed to Seller's and Founder's professional advisors (i.e. attorneys, accountants, financial advisors) (who shall be under similar confidentiality obligations).
- this Agreement will remain valid. This Agreement may not be assigned by SAFE or Founder without Blade's prior written consent, and any unauthorized assignment shall be void. Subject to the preceding sentence, this Agreement will inure to the benefit of the Parties' successors and assigns. All notices must be sent registered or certified mail, return receipt requested, or served personally. This Agreement shall be governed by the laws of the State of New York without regard to any otherwise applicable rules of conflicts of laws. Each of SAFE and Founder hereby consents to the jurisdiction of the federal and district courts of the Borough of Manhattan, New York, New York with regard to any dispute concerning this Agreement, shall not object to service of process in regard to any such dispute at the above address and shall not object to venue in any such court in the Borough of Manhattan. The terms and conditions of this Agreement constitute the entire Agreement between the Parties and supersede all previous agreements, whether oral or written, between the Parties with respect to the subject matter hereof. No amendment or waiver of this Agreement will be binding unless it has been assented to in writing by both Parties. Each party shall bear and pay all fees, costs and expenses that it incurs with respect to this Agreement and the consummation of the transactions contemplated hereby.

[Signature Page Follows]

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IN WITNESS WHEREOF, the parties hereto have executed this Agreement to be signed effective as of the date first above written by their duly authorized agents.

| SELLER:  | BUYER:                                 |  |
|--|--|--|
| SOUND AIRCRAFT FLIGHT ENTERPRISES, INC., a   corporation   | FLY BLADE, INC. a Delaware corporation |  |
| By: Mana Herbst  Name: List Herbst  Address: President  Po by 48P  Email: Wainstoth N 1975  Orthitia. herbstegan  FOUNDER: | By:                                    |  |
| FOUNDER:   |  |  |
| By: Address:   |  |  |
| Email:   |  |  |

#### CONSULTING AGREEMENT

Concurrent with this Agreement, the Parties are entering into a Purchase Agreement pursuant to which Blade is acquiring certain Assets (as defined in the Purchase Agreement) from SAFE, in connection with which Blade desires to retain SAFE as an independent contractor to perform consulting services for Blade, and SAFE is willing to perform such services, on the terms described below. In consideration of the mutual promises contained herein, the Parties agree as follows:

#### 1. Defined Terms

"Exclusive Charter" includes, without limitation, all sales by SAFE, any SAFE employee or any affiliate, or any sales originating at the SAFE Kiosk, of by the seat aircraft seat sales and charter sales (including helicopter, airplane, seaplane, turbo prop, jet or other aircraft charters) (the "Blade Service"), but excludes SAFE's twin engine charter operation under its Part 135 Certificate, any other aircraft under SAFE's Part 135 Certificate, the overflow charters SAFE books with Action Airlines and SAFE's flight school business.

"EH-BTS Flight" means an Exclusive Charter for the route to and from the East Hampton Airport to New York City.

### 2. Services and Compensation

- A. Services. SAFE shall perform the following services (the "Services") for Blade:
- (i) Permit and provide reasonable access to a Blade employee (or any other designee of Blade at Blade's discretion) (the "Blade Rep") to occupy a desk or other space located at SAFE's kiosk at the East Hampton Airport and direct and refer all inquiries (with the same level of care and professionalism, but no less than reasonable care, that SAFE has used in the past for direct inquiries by SAFE customers) for any EH-BTS Flight to the Blade Rep (the "EH-BTS Referrals");
- (ii) use Blade's platform to book any Exclusive Charter (excluding any EH-BTS Flight) for passengers booked on such Exclusive Charter (excluding any EH-BTS Flight) (the "Blade Platform Bookings");
- (iii) provide check-in services for any EH-BTS Referrals or Blade Platform Bookings on the day of the related flights (with the same level of care and professionalism, but no less than reasonable care, that SAFE has used in the past for SAFE customers) (the "Check-In Services");
- (iv) cause Cindy Herbst ("Founder") to continue providing services to and for SAFE in the same roles and responsibilities Founder had as of the date hereof, except as otherwise provided herein; and
- (v) otherwise continue to operate in the ordinary course of business consistent with past practices, except as otherwise provided herein.

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In light of the unique and specialized nature of SAFE's services, SAFE shall not have the right to subcontract the performance of any Services without the prior written permission of Blade.

- B. Compensation. In consideration for SAFE's performance of the Services in accordance with the terms of this Agreement, Blade will:
- (i) pay SAFE 10% of the after tax proceeds received by Blade for the flights resulting from the EH-BTS Referrals during the period starting May 7, 2018, and ending May 10, 2019 (the "2018 Period");
- (ii) pay SAFE 10% of the after tax proceeds received by Blade for the flights resulting from the Blade Platform Bookings during the 2018 Period and during the period starting May 11, 2019 and ending May 12, 2020 (the "2019 Period");
- (iii) pay SAFE \$20,000 for the Check-In Services for the period starting May 15, 2018 and ending September 15, 2018 (the "Summer 2018 Period") and \$20,000 for the Check-In Services for the period starting May 15, 2019, and ending September 15, 2019 (the "Summer 2019 Period"), in each case payable on a weekly basis in accordance with Blade's standard payment policies; provided, however, the Check-In Services and any related payment obligations may be terminated by either SAFE or Blade in their discretion if either Party determines that such Check-In Services are reasonably likely to materially and adversely (x) endanger SAFE's or Blade's ability to operate at the East Hampton airport, or (y) harm the other aspects of SAFE's or Blade's businesses;
- (iv) grant Founder an option to purchase a total of 60,000 shares of Blade common stock as provided on Exhibit A; and
- (v) permit Founder and Ryan Pilla to fly on Blade arranged flights on a stand-by basis, subject to existing Blade policies with respect to Blade employees.
- C. Future Employment of Founder by Blade. Founder and Blade will explore the possibility of Founder becoming a full time employee of Blade at a future date, subject to mutually agreeable terms, including that each party determines that such employment relationship is not reasonably likely to materially and adversely impact either SAFE's or Blade's business.
- Confidentiality. "Confidential Information" means any information disclosed by Blade to SAFE which is marked as "confidential" or "proprietary" or should reasonably be understood to be confidential or proprietary given the nature of the information disclosed and circumstances of disclosure. Without limiting the foregoing, Confidential Information includes any information provided by Blade to SAFE regarding Blade's business plans, product roadmaps, or customer relationships. SAFE shall treat as confidential all Confidential Information, shall not use such Confidential Information except to exercise its rights or perform its obligations under this Agreement, and shall not disclose such Confidential Information to any third party (except as may be required by law). This paragraph will not apply to any Confidential Information which is generally known and available, or in the public domain, through no fault of SAFE. SAFE further agrees that SAFE will not, during the term of this Agreement, improperly use or disclose any proprietary information or trade secrets of any other person or entity with which SAFE has an agreement or duty to keep in confidence information acquired by SAFE, if any. SAFE recognizes that Blade has received and in the future will receive from third parties their confidential or proprietary information subject to a duty on Blade's part to maintain the confidentiality of such information and to use it only for certain limited purposes. SAFE agrees that SAFE owes Blade and such third parties, during the term of this Agreement and thereafter, a duty to hold all such confidential or proprietary information in the strictest confidence and not to disclose it to any person, firm or corporation

or to use it except as necessary in carrying out the Services for Blade consistent with Blade's agreement with such third party.

- 4. Ownership. SAFE will promptly disclose and assign to Blade SAFE's entire right, title and interest in all Discoveries. "Discoveries" as used in this Agreement shall mean all technical or business innovations, whether or not patentable or copyrightable, which satisfy all of the following conditions: (a) are made by SAFE directly in the course of performing the Services, (b) are made at the request of Blade, and (c) are based upon or incorporate Confidential Information.
- 5. Term and Termination. The term of this Agreement will begin on the Effective Date of this Agreement and will continue until the earlier of (i) the end of the Summer 2019 Period, or (ii) termination as provided herein. Blade may terminate this Agreement upon giving SAFE 30 days prior written notice of such termination pursuant to Section 12.G of this Agreement. Blade may terminate this Agreement immediately and without prior notice if SAFE refuses to or is unable to perform the Services or is in breach of any material provision of this Agreement. Upon such termination, all rights and duties of the parties toward each other shall cease except that Sections 3 (Confidentiality), 4 (Ownership) and 6 (Independent Contractor) shall survive termination of this Agreement.
- 6. Independent Contractor. It is the express intention of Blade and SAFE that SAFE perform the Services as an independent contractor to Blade. Nothing in this Agreement shall in any way be construed to constitute SAFE as Blade's agent, employee or representative. Without limiting the generality of the foregoing, SAFE is not authorized to bind Blade to any liability or obligation or to represent that SAFE has any such authority. SAFE acknowledges and agrees that SAFE is obligated to report as income all compensation received by SAFE pursuant to this Agreement. SAFE agrees to and acknowledges the obligation to pay all self-employment and other taxes on such income.
- 7. Miscellaneous. If any portion of this Agreement is held to be unenforceable, the remainder of this Agreement will remain valid. This Agreement may not be assigned by SAFE without Blade's prior written consent, and any unauthorized assignment shall be void. Subject to the preceding sentence, this Agreement will inure to the benefit of the Parties' successors and assigns. All notices must be sent registered or certified mail, return receipt requested, or served personally. This Agreement shall be governed by the laws of the State of New York without regard to any otherwise applicable rules of conflicts of laws. SAFE hereby consents to the jurisdiction of the federal and district courts of the Borough of Manhattan, New York, New York with regard to any dispute concerning this Agreement, shall not object to service of process in regard to any such dispute at the above address and shall not object to venue in any such court in the Borough of Manhattan. The terms and conditions of this Agreement constitute the entire Agreement between the parties and supersede all previous agreements, whether oral or written, between the Parties with respect to the subject matter hereof. No amendment or waiver of this Agreement will be binding unless it has been assented to in writing by both Parties.

(Signature page follows)

### EXHIBIT A

| Optionee     | Options ! | Vesting Commencement Date       | Vesting Schedule |
|--------------|-----------|---------------------------------|------------------|
| Cindy Herbst | 30,000    | Closing Date                    | Standard         |
| Cindy Herbst | 30,000    | 1st Anniversary of Closing Date | Standard         |

Subject to approval of Blade's Board of Directors and execution of Blade's form of option agreement, following the Closing Date, each optionee will be granted an option to purchase shares of the Company's Common Stock (an "Option") under the Company's 2015 Equity Incentive Plan (as amended, the "Plan") to such optionee for the purchase of up to that number of shares of the Company's common stock indicated next to each such optionee's name at the fair market value on the date of grant.

"Standard" means that one-quarter (1/4) of the shares subject to the Option shall vest on the first anniversary of the Vesting Commencement date, and one forty-eighth (1/48th) of the shares subject to the Option shall vest each month thereafter, on the same day of the month as the Vesting Commencement Date (of if there is no corresponding day, on the last day of the month), subject to the optionee continuing to be a Service Provider (as defined in the Plan) through each such date.

| This Exhibit A is accepted and agreed upon as | of, 2018.       |
|---|-----------------|
| SOUND AIRCRAFT FLIGHT ENTERPRISES, INC.       | FLY BLADE, INC. |
| B. Cintha Herbit                              | 8y:             |
| Name: CINTHIA L HENEST                        | Name:           |
| Title President                               | Title:          |

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IN WITNESS WHEREOF, the Parties hereto have executed this Consulting Agreement as of the date first written above.

| SOUND AIRCRAFT FLIGHT ENTERPRISES, | FLY BLADE, INC. |
|------------------------------------|-----------------|
| INC.                               |                 |
| A 3 - 4/1/14                       |                 |
| By: ( 1/40/2/14/8/\-               | - By:           |
| Name: Cypthia & Helbst             | Name:           |
| Title: Prosident                   | Title:          |
| Address for Notice:                |                 |
| 200 Daniels Hole Rd.               |                 |
| East Hampton Arrort                |                 |
| 1 DINSART NV 1975                  |                 |